

#### **USDA Foreign Agricultural Service**

## GAIN Report

Global Agriculture Information Network

Template Version 2.09

Voluntary Report - public distribution

**Date**: 6/2/2004

**GAIN Report Number:** SF4023

## South Africa, Republic of Grain and Feed Monthly Update 2004

Approved by:

Rachel Bickford U.S. Embassy, South Africa

Prepared by:

Herman Germishuis

#### Report Highlights:

South Africa's MY2004/05 corn crop is now estimated at 7.9 million tons compared to the 9.7 million tons produced in the previous season. The decrease is mainly due to a cutback in planted area. The local industry operates in a free market with unhindered trade flows. In the marketing year that ended April 30, 2004, about 464,000 tons were imported while over 1.1 million tons were exported. Wheat imports also continue unabated.

Includes PSD Changes: Yes Includes Trade Matrix: No Unscheduled Report Pretoria [SF1]

#### **Summary**

South Africa's 2003 corn crop (2003 indicating the year of planting) is currently officially estimated at 7.9 million tons, 875,000 tons more than the initial estimate made in February. The 12.5% increase is indicative of the generally more favorable conditions over the second half of the season. Harvesting is in progress and indications are that the estimate may even increase further. South African supplies will be adequate for local needs but with the free market imports of especially yellow corn and exports of mainly white will continue.

At this stage it is expected that wheat plantings will increase to 886,000 hectares this year after only 748,000 hectares were planted in 2003. This could lead to a crop in excess of 2 million tons compared to the 1.5 million tons produced last year. At this stage there are some concern about the lack of rain in the Western Cape. High levels of imports are expected to continue.

www.sagis.org.za www.grainsa.co.za www.safex.co.za www.fews.net www.wfp.org www.grains.org www.pecad.fas.usda.gov CORN

## PSD Table

Country South Africa
Commodity Corn

| 4000 11 4              | 0000       |            | 0000       |            | 0004       |            |
|------------------------|------------|------------|------------|------------|------------|------------|
| 1000 Hectare           | 2002       | Revised    | 2003       | Estimate   | 2004       | Forecast   |
| 1000 Metric tons       | USDA [Old] | Post [New] | USDA [Old] | Post [New] | USDA [Old] | Post [New] |
| Market Year Begin      |            | 05/2003    |            | 05/2004    |            | 05/2005    |
| Area Harvested         | 3650       | 3650       | 3000       | 3005       | 3500       | 3300       |
| Beginning Stocks       | 1943       | 1945       | 2318       | 2460       | 1118       | 1200       |
| Production             | 9675       | 9675       | 7800       | 7900       | 9300       | 9000       |
| TOTAL Mkt. Yr. Imports | 450        | 465        | 700        | 490        | 500        | 300        |
| Oct-Sep Imports        | 617        | 617        | 700        | 450        | 500        | 275        |
| Oct-Sep Import U.S.    | 21         | 21         | 0          | 0          | 0          | 0          |
| TOTAL SUPPLY           | 12068      | 12085      | 10818      | 10850      | 10918      | 10500      |
| TOTAL Mkt. Yr. Exports | 1100       | 1125       | 1000       | 1100       | 1000       | 1000       |
| Oct-Sep Exports        | 1141       | 1141       | 1000       | 850        | 1000       | 950        |
| Feed Dom. Consumption  | 4100       | 4000       | 4100       | 4025       | 4100       | 4050       |
| TOTAL Dom. Consumption | 8650       | 8500       | 8700       | 8550       | 8700       | 8600       |
| Ending Stocks          | 2318       | 2460       | 1118       | 1200       | 1218       | 900        |
| TOTAL DISTRIBUTION     | 12068      | 12085      | 10818      | 10850      | 10918      | 10500      |

#### Production

The fourth official estimate of South Africa's 2003 corn crop was released on May 20, 2004 (2003 referring to the year of planting). The total crop is estimated at about 7.9 million tons, 18.4% less than the 9.7 million 2002 crop, mainly due to a decline in area planted. In spite of a late start to the rainy season, and a December/January dry spell, the average yield is expected to decline by less than 1%. Since the first estimate was made on February 19, rainfall has improved considerably and the fourth estimate shows an increase of 875,000 tons, or 12.5% on the initial estimate. The fourth estimate follows:

| Crop       | FAS 2002 | MY 03/04 |            | FAS 2003 | MY 04/05 |            |
|------------|----------|----------|------------|----------|----------|------------|
| Corn       | Area     | Yield    | Production | Area     | Yield    | Production |
| Commercial | '000 ha. | Mt./ha.  | '000 mt.   | '000 ha. | Mt./ha   | '000 mt.   |
| White      | 2232     | 2.85     | 6366       | 1728     | 2.70     | 4666       |
| Yellow     | 953      | 3.17     | 3026       | 918      | 3.27     | 3004       |
| Total      | 3185     | 2.95     | 9391       | 2646     | 2.90     | 7671       |
| Developing |          |          |            |          |          |            |
| White      | 368      | 0.60     | 221        | 282      | 0.61     | 171        |
| Yellow     | 98       | 0.66     | 65         | 79       | 0.72     | 57         |
| Total      | 466      | 0.61     | 286        | 361      | 0.63     | 228        |
| Total corn |          |          |            |          |          |            |
| White      | 2600     | 2.53     | 6587       | 2010     | 2.41     | 4837       |
| Yellow     | 1418     | 2.18     | 3091       | 997      | 3.07     | 3061       |
| Total      | 3651     | 2.65     | 9678       | 3007     | 2.63     | 7899       |

The most significant feature of the latest estimate is that the average yield of the commercial crop decreased by 1.7% compared to the previous season, in spite of the difficult growing conditions. The yield of the yellow corn crop is actually expected to surpass the yield attained in 2002. The main, market related reason for the smaller crop was the 540,000-hectare, 17.7%, decrease in the area planted in response to market and weather factors. As harvesting continue the crop size is expected to increase further.

#### Consumption

Commercial deliveries, that is corn delivered to the silos according to the South African Grain Information Service (SAGIS), forms the basis of the commercial supply and distribution.

To correlate the commercial S&D with a specific crop we use the March to February deliveries and not the formal May to April marketing year. The March and April deliveries are then deducted from the May 1 carry over and added to the new season's deliveries. Imports for re-exports, and the relevant stocks, are incorporated in the figures.

The current and forecasted commercial PS&D's are summarized below:

| FAS 2002 est.       | My 2003/04 |        |            |
|---------------------|------------|--------|------------|
| '000 Metric tons    | White      | Yellow | Total corn |
| Beginning stocks    | 1265       | 680    | 1945       |
| Estimate            | 6365       | 3025   | 9390       |
| Delivery, March/Feb | 6200       | 2770   | 8970       |
| Retentions          | 165        | 255    | 420        |
| Imports             | 60         | 405    | 465        |
| Total Supply        | 7525       | 3855   | 11380      |
| Export              | 1015       | 110    | 1125       |
| Dom. Disappearance  | 4455*      | 3340   | 7795       |
| Ending stocks       | 2055       | 405    | 2460       |

| FAS 2003 forecast  | My 2004/05 |        |       |
|--------------------|------------|--------|-------|
| '000 Metric tons   | White      | Yellow | Total |
| B/Stocks           | 2055       | 405    | 2460  |
| 4th Crop est.      | 4666       | 3004   | 7670  |
| Farm retentions    | 166        | 254    | 420   |
| Deliveries         | 4500       | 2750   | 7250  |
| Imports            | 45         | 445    | 490   |
| Total supply       | 6600       | 3600   | 10200 |
| Exports            | 1000       | 100    | 1100  |
| Dom. Disappearance | 4500*      | 3400   | 7900  |
| Ending stocks      | 1100       | 100    | 1200  |

<sup>\*</sup> Including 400 to 500,000 tons of white corn used for feed.

#### Trade

Trade in whole corn during the May 03/April 04 marketing year is shown in the following table. It contains imports for re-export, including 27,000 tons of white corn from the US, and exports from corn imported earlier.

| 1000 Metric tons    | White Corn         | Yellow corn | Total whole grain |
|---------------------|--------------------|-------------|-------------------|
| IMPORTS             | MY May 03/April 04 |             | -                 |
| From: USA           | 60                 | 8           | 68                |
| Argentina           | 0                  | 388         | 388               |
| China               | 0                  | 8           | 8                 |
| Total               | 60                 | 404         | 464               |
| EXPORTS             |                    |             |                   |
| Botswana            | 140                | 2           | 142               |
| Lesotho             | 124                | 6           | 130               |
| Namibia             | 103                | 19          | 122               |
| Swaziland           | 29                 | 26          | 55                |
| Total Customs Union | 396                | 53          | 449               |
| Zimbabwe            | 397                | 16          | 413               |
| Zambia              | 7                  | 0           | 7                 |
| Mozambique          | 84                 | 6           | 90                |
| Angola              | 15                 | 0           | 15                |
| Kenya               | 48                 | 0           | 48                |
| Tanzania            | 35                 | 0           | 35                |
| Senegal             | 0                  | 3           | 3                 |
| Madagascar          | 10                 | 2           | 12                |
| Cape Verde          | 14                 | 15          | 29                |
| Mauritius           | 0                  | 1           | 1                 |
| Japan               | 0                  | 10          | 10                |
| TOTAL               | 1 006              | 106         | 1 112             |

The data above, compiled on a weekly basis, correlate very well with the SAGIS seasonal figures:

| SAGIS imports        | 33    | 408 | 441   |
|----------------------|-------|-----|-------|
| + for export         | 27    | 0   | 27    |
| Total                | 60    | 408 | 468   |
| Exports              | 1,004 | 92  | 1,096 |
| + imports for export | 11    | 19  | 30    |
| TOTAL                | 1,015 | 111 | 1,126 |

The main point is that South Africa again exported more than 1.1 million tons in MY2003/04, very similar to the 2002/03 exports.

The second point is that only about 50,000 tons were exported overseas, with only 10,000 tons going to Japan and the rest going to nearby islands.

More than a million tons, 980,000 tons of white and 80,000 tons of yellow, were exported overland to African states, of which a high proportion needed to be GMO free. For the first time we are also able to trace actual sales to the Customs Union partners (the BLNS countries).

| EXPORTS             |     |    |     |
|---------------------|-----|----|-----|
| Botswana            | 140 | 2  | 142 |
| Lesotho             | 124 | 6  | 130 |
| Namibia             | 103 | 19 | 122 |
| Swaziland           | 29  | 26 | 55  |
| Total Customs Union | 396 | 53 | 449 |

Historically these sales were considered part of the domestic market. We have previously estimated these sales between 400,000 and 600,000 tons depending on the season.

Mozambique, not part of the Customs Union, takes about 90,000 tons annually so South Africa can at least bank on exports of more than 500,000 tons annually.

The most remarkable figure in the table is the 413,000 tons that went to Zimbabwe including 397,000 tons of white and 16,000 tons of yellow corn. Zimbabwe had to purchase the bulk of the shipments, which is hard to believe given the state of the economy. The figure does include food aid shipments bought with donor funds as Zimbabwe insists on GMO free whole corn. GMO corn donations had to be milled before delivery and are not included in the whole corn trade figures.

#### **Prices**

Although the crop and consumption estimates have settled, implying a major white corn surplus and a yellow corn shortage, prices on SAFEX are still fluctuating. The main determinant in the market seems to be the exchange rate as the supply and distribution situation is clear and the regional export market potential the only other unknown. The market does not seem to be perturbed by the 2.5 million tons of unutilized old crop stocks lying in the silos at the end of April 2004 with the new crop deliveries picking up. It is interesting that the Government is considering the idea of a strategic reserve while the market has held carry over stocks of around 2 million tons over the past few seasons.

The following table contains the details:

| Futures prices  | May 2004        | July 2004       | September 2004  | December 2004   |
|-----------------|-----------------|-----------------|-----------------|-----------------|
| White corn/mt.  |                 |                 |                 |                 |
| 12/30/03        | R1174 = \$177.9 | R1190 = \$180.3 | R1219 = \$184.7 |                 |
| 01/29/04        | R1467 = \$213.5 | R1500 = \$218.3 | R1518 = \$221.0 |                 |
| 02/27/04        | R1194 = \$179.3 | R1225 = \$183.9 | R1245 = \$186.9 | R1285 = \$192.9 |
| 03/26/04        | R1077 = \$165.4 | R1103 = \$169.4 | R1134 = \$174.2 | R1168 = \$179.4 |
| 04/30/04        | R1121 = \$163.6 | R1150 = \$167.9 | R1166 = \$170.2 | R1202 = \$175.5 |
| 05/26/04        |                 | R1069 = \$160.7 | R1091 = \$164.1 | R1130 = \$169.9 |
| Yellow corn/mt. |                 |                 |                 |                 |
| 12/30/03        | R1162 = \$176.0 | R1135 = \$172.0 | R1135 = \$172.0 |                 |
| 01/29/04        | R1370 = \$199.4 | R1346 = \$195.9 | R1371 = \$199.6 |                 |
| 02/27/04        | R1255 = \$188.4 | R1217 = \$182.7 | R1243 = \$186.6 | R1285 = \$192.9 |
| 03/26/04        | R1160 = \$178.2 | R1134 = \$174.2 | R1150 = \$176.7 | R1175 = \$180.5 |
| 04/30/04        | R1165 = \$170.1 | R1160 = \$169.3 | R1178 = \$172.0 | R1196 = \$174.6 |
| 05/26/04        |                 | R1080 = \$162.4 | R1103 = \$165.9 | R1123 = \$168.9 |
| Wheat/mt.       |                 |                 |                 |                 |
| 12/30/03        | R1633 = \$247.4 | R1649 = \$249.8 | N/a             |                 |
| 01/29/04        | R1760 = \$256.2 | R1782 = \$259.4 | N/a             |                 |
| 02/27/04        | R1765 = \$265.0 | R1773 = \$266.2 | N/a             | R1740 = \$261.3 |
| 03/26/04        | R1730 = \$265.7 | R1739 = \$267.1 | N/a             | R1652 = \$253.8 |
| 04/30/04        | R1766 = \$257.8 | R1770 = \$258.4 | R1765 = \$257.7 | R1630 = \$238.0 |
| 05/26/04        |                 |                 | R1680 = \$252.6 | R1602 = \$240.9 |

Wheat

| PSD ' | Table |
|-------|-------|
|-------|-------|

# Country South Africa Commodity Wheat

| 1000 Hectare           | 2002                | Revised    | 2003         | Estimate   | 2004       | Forecast   |
|------------------------|---------------------|------------|--------------|------------|------------|------------|
| 1000 Metric ton        | USDA Official [Old] | Post [New] | USDA [Old] I | Post [New] | USDA [Old] | Post [New] |
| Market Year Begir      | 1                   | 10/2002    |              | 10/2003    |            | 10/2004    |
| Area Harvested         | 941                 | 941        | 748          | 748        | 850        | 886        |
| Beginning Stocks       | 587                 | 588        | 898          | 897        | 576        | 535        |
| Production             | 2320                | 2387       | 1428         | 1540       | 2125       | 2100       |
| TOTAL Mkt. Yr. Imports | 871                 | 870        | 1200         | 1200       | 900        | 900        |
| Jul-Jun Imports        | 1024                | 1018       | 1200         | 1200       | 900        | 850        |
| Jul-Jun Import U.S.    | 63                  | 63         | 0            | 600        | 0          | 500        |
| TOTAL SUPPLY           | 3778                | 3845       | 3526         | 3637       | 3601       | 3535       |
| TOTAL Mkt. Yr. Exports | 310                 | 310        | 300          | 350        | 300        | 325        |
| Jul-Jun Exports        | 331                 | 328        | 300          | 320        | 300        | 300        |
| Feed Dom. Consumption  | 10                  | 12         | 10           | 30         | 10         | 30         |
| TOTAL Dom. Consumption | 2570                | 2638       | 2650         | 2752       | 2660       | 2765       |
| Ending Stocks          | 898                 | 897        | 576          | 535        | 641        | 445        |
| TOTAL DISTRIBUTION     | 3778                | 3845       | 3526         | 3637       | 3601       | 3535       |

#### **Production**

Farmers have started planting the 2004 winter wheat crop and early indications are that the area to be planted could reach 886,000 hectare, more than 18% larger than in 2003 but about 6% less than in 2002. As soil moisture in the Free State is favorable and the winter rainfall season in the Cape has started, climatic conditions favor bigger plantings. The problem is that price expectations are poor which may be the limiting factor. The first meaningful estimates will only be available next month.

Deliveries from the 2003 crop amount to about 1.5 million to date, surpassing the earlier estimates again. Consumption is also showing growth to about 2.75 million tons which means that imports continue. The following tables summarize the trade situation to date:

| Wheat imports  | October 4, 2003 to | May 28, 2004   |         |
|----------------|--------------------|----------------|---------|
| Metric tons    | For South Africa   | Transshipments | Total   |
| From the US    | 332,231            | 112,033        | 444,264 |
| Canada         | 0                  | 13,586         | 13,586  |
| Germany        | 12,199             | 3,873          | 16,072  |
| United Kingdom | 22,420             | 0              | 22,420  |
| Australia      | 183,524            | 0              | 183,524 |
| Argentina      | 70,765             | 21,525         | 92,290  |
| TOTAL          | 621,139            | 151,017        | 772,156 |

To date the US enjoys 57.5% market share followed by Australia with about 24%.

| Wheat exports,      | October 4, 2003 to | May 28,2004, | Metric tons |
|---------------------|--------------------|--------------|-------------|
| Botswana            |                    | 72,773       |             |
| Lesotho             |                    | 61,950       |             |
| Namibia             |                    | 8,768        |             |
| Swaziland           |                    | 22,882       |             |
| Total Customs union |                    | 166,373      |             |
| Zimbabwe            |                    | 35,097       |             |
| Zambia              |                    | 17,954       |             |
| TOTAL               |                    | 219,424      | ·           |

While the grain imports continue indicative import parity prices gives us a reason.

Indicative Import Parity Prices:

| July 2004             | US HRW #2 wheat | Argentina Corn | US #3Y Corn |
|-----------------------|-----------------|----------------|-------------|
| FOB Gulf value \$/ton | 150.46          | 121.00         | 131.59      |
| Freight(20-30,000) \$ | 51.00           | 45.00          | 51.00       |
| Insurance \$/ton      | 0.45            | 0.36           | 0.39        |
| CIF \$/ton            | 201.91          | 166.36         | 182.98      |
| Rand/ton @ 6.5        | 1312.44         | 1081.36        | 1189.39     |
| Financing cost R/ton  | 12.41           | 10.22          | 11.24       |
| Discharging cost R/t  | 92.02           | 92.02          | 92.02       |
| Import tariff         | Free            | Free           | Free        |
| FOR Durban R/ton      | 1416.87         | 1183.60        | 1292.65     |
| SAFEX Randfontein     | 1670.00         | 1071.00        | 1071.00     |

The SAFEX corn futures prices ex Randfontein are lower than the coastal landed prices, but higher for wheat and, while the Randfontein - Durban freight rate is at least R145/ton, there is obviously scope to import grain especially into the coastal areas.